

UK-China Education Partnership English-Chinese Bilingual Glossary

The table below provides non-bilingual representatives of UK-China education providers with a glossary of the 30 most common terms that are likely to be used during any partnership negotiations. We would recommend that anyone involved in these discussions should make themselves familiar with this vocabulary so they can at least pick-up on what topics are being discussed by their potential partners and their interpreters even if they are not totally fluent in the target language.

	English	Chinese characters	Pinyin reading
1	China	中国	zhōng guó
2	UK	英国	yīng guó
3	education	教育	jiào yù
4	cooperation	合作	hé zuò
5	partner	合作伙伴	hé zuò huǒ bàn
6	school	学校	xué xiào
7	kindergarten	幼儿园	yòu ér yuán
8	teacher	老师	lǎo shī
9	foreign teacher	外教	wài jiào
10	international	国际	guó jì
11	curriculum	课程	kè chéng
12	training	培训	péi xùn
13	negotiation	谈判	tán pàn
14	MOU	谅解备忘录	liàng jiě bèi wàng lù
15	contract	合同	hé tóng
16	English (language)	英文	zhōng wén
17	Chinese (language)	中文	yīng wén
18	joint venture	合资企业	hé zī qǐ yè
19	brand	品牌	pǐn pái
20	bilingual	双语	shuāng yǔ
21	head master	校长	xiào zhǎng
22	revenue	收入	shōu rù
23	franchise	特许	tè xǔ
24	tier 1 city	一线城市	yī xiàn chéng shì
25	tier 2 city	二线城市	èr xiàn chéng shì
26	student	学生	xué shēng
27	parent	家长	jiā zhǎng
28	school fees	学费	xué fèi
29	profit	利润	lì rùn
30	cost	费用	fèi yòng